



Continuing Our Partnership in Sustainability  
Broken Arrow Public Schools  
February 1, 2021

## Your Energy Program — Key Statistics

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**\$2,494,085**

Cumulative Cost Avoidance  
Savings To-Date

**26%**

Reduction in Energy Consumption per  
Square Foot (EUI)

**4197**

Energy Building Audits Performed

**22**

Buildings **ENERGY STAR**® Certified

# Meeting Challenges Together

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COVID-19 is causing financial challenges

We're offering a new pricing strategy and contract extension to help address funding shortfalls while ensuring your energy conservation program delivers more net savings

## **We propose to**

- Reduce your current average monthly invoice, effective March 1, 2021
- Convert from shared savings pricing to a monthly fixed fee
- Lock the new lower rate through the remainder of your current agreement and for an additional 36 months

# Why Consider Converting and Extending?

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- The financial benefit of lower rates will go into effect now instead of next year
- This discount will increase the district's share of energy savings
- Simplifies your billing/budgeting process with a locked-in, predictable fixed fee — guaranteed to be funded through energy savings
- Extending this partnership provides security for your valued Cenergistic Energy Specialist and sustains and increases your reduced energy consumption

# Your Sustainability Solution At A Glance

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## Financial Summary

- **Converts remaining initial term to discounted fixed fee plus adds 36-month extension to current agreement, effective March 1, 2022**
  - **\$21,500 fixed monthly rate (27% discount on projected average monthly rate)**
  - **Guarantee that savings will exceed all investment**
  - **Projected net savings in performance years 6 thru 8 of \$1,388,117**
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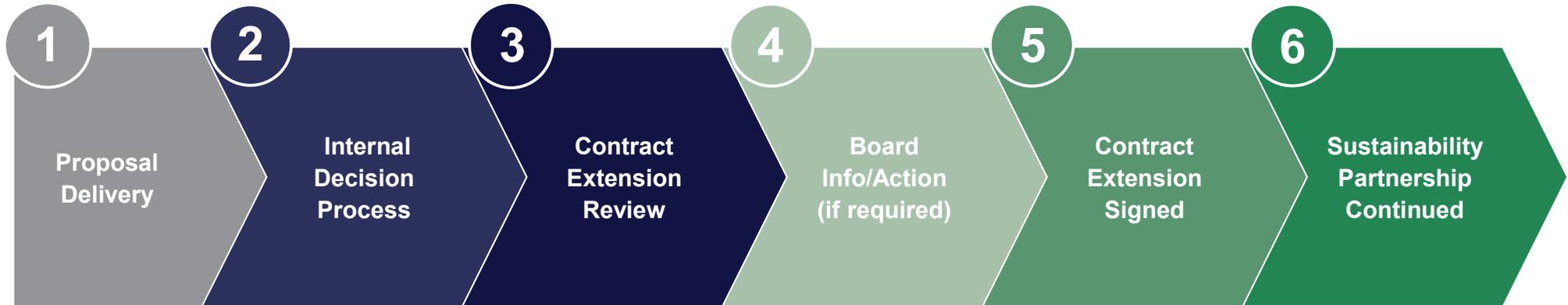
## Ongoing Benefits

- **Dedicated assignment of a Cenergistic Energy Specialist to Broken Arrow Public Schools**
- **On site and remote support from Cenergistic experts & engineers**
- **Enhanced sustainability driven by Cenergistic GreenX<sup>®</sup> software suite**
- **Assistance with program promotion and public relations opportunities**
- **Access by Broken Arrow Public Schools personnel to Cenergistic virtual training conferences**

\*This proposal is valid for 60 days

# Proposed Next Steps

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**Date: 2/1/2021**

**Date:**

**Date:**

**Date:**

**Date:**

**Date: 3/1/2021**